

DD/S  
FILE *Personnel 15*

**Director of Personnel**

**5E56 Hqs**

Attached is your memorandum, dated 29 July 1966, which proposes that the next 100 Universities Program be scheduled for next spring. Colonel White agreed with this but stated that he would like to participate in the selection of speakers at the appropriate time. Mr. Bannerman indicated in his note, dated 17 August, that [redacted] Domestic Contact Service [redacted] should also be consulted when the Program is prepared.

Will you please establish a suspense date to let us know when we should again raise this subject.

[redacted]

23 AUG 1966  
**Executive Officer to the DD/S**

**7D18 Hqs**

EO-DD/S:VRT/ms (23 Aug 66)

**Distribution:**

Orig - Adse, w/O Att (DD/S 66-4073)

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DD/S 66-4073:Memo dtd 29 Jul 66 for DD/S, thru Acting D/Pers, fr Deputy Director of Personnel for Recruitment and Placement, subj: The 1966-1967 100 Universities Program.

DD/S . . . ETRY

FILE

*Personnel 15*

**Executive Director-Comptroller**

7 D 59 HQS

**Deputy Director for Support**

7 D 26 HQS

Attached is a paper on the 100 Universities Program with a recommendation that the running of the Program be conducted in the spring of 1967 rather than this fall. I agree with this proposal and ask your approval. The lineup of speakers and their scheduling can be worked out later.

SIGNED R. L. Bannerman

R. L. Bannerman

10 AUG 1966

Deputy Director for Support 7 D 26 ☐

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DD/S:RLB:jvw(10 Aug 66)

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DD/S 66-4073: Memo dtd 29 Jul 66 to DD/S

fr ☐ subj:

The 1966-67 100 Universities Program

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**CONFIDENTIAL**

10/13/80 4623

29 July 1966

**MEMORANDUM FOR:** Deputy Director for Support  
**THROUGH** : Acting Director of Personnel  
**SUBJECT** : The 1966-1967 100 Universities Program

1. This memorandum is for your information and action. The action is contained in paragraph 4.

2. Following last Fall's running of the 100 Universities Program, it became abundantly clear to the Director of Personnel, our Professional Recruiters, and myself that in any year in which we are engaged in heavy recruiting the 100 Universities Program would have to be re-positioned to a Spring scheduling. October and November are the two most productive campus months on our recruiting calendar; to sacrifice eighteen man-weeks of extremely valuable recruiting time to this Program this year, or for the foreseeable future, would be imprudent--especially when added to the recruiter time that goes into the logistical planning of the dates, guest lists, facilities, itinerary, transportation, etc. I estimate that it has been taking two weeks of each recruiter's time to prepare adequately for a one-week presentation program.

3. We in no way suggest that this program be abolished, but, rather, that it be reset in the context of the mid-March to early-May period, after the recruiters have wound up their intensive campus efforts. We believe the presentations themselves will have the same favorable impact regardless of timing.

4. We must be planning now, however, for the timely selection and briefing of the senior Agency officials who will be engaged in this year's program. I submit therefore for your consideration and approval the following names, with the advice, of course, that you may wish to add others to this list but leave to the judgment of the Director of Personnel and myself the pairings of speakers, recruiters, and DCS representatives. We would plan to use sixteen

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6. It is suggested that in approving or disapproving our use this year of those officials listed in paragraph 4 above, you may wish to check thirteen names for us and, then, rank others in order from, say, 14 to 20. This would be very helpful, and, needless to say, will be held in the strictest confidence.

7. We try to reach as many new colleges and universities as possible before rebooking schools already visited. Thus far, we have made presentations at 227 different institutions: 104 in 1963, 79 in 1964, and 44 in 1965; this breakdown speaks of the initial visit. The record of repeat visits is as follows:

Boston College	1963 and 1964
Hobart & William Smith Colleges	1963 and 1965
Indiana University	1964 and 1965
New York State University	1963 and 1964
Northwestern University	1963 and 1965
Oregon State University	1963 and 1965
Pennsylvania State University	1963 and 1964
Princeton University	1963 and 1965
Purdue University	1963 and 1965
St. Louis University	1963 and 1965
Stanford University	1963 and 1964
Syracuse University	1963 and 1965
University of Chicago	1963 and 1964
University of Kansas	1963 and 1965
University of Massachusetts	1963 and 1965
University of Minnesota	1963 and 1965
University of Missouri	1963 and 1965
University of Oregon	1963 and 1965
University of Pennsylvania	1963 and 1965
University of Rhode Island	1964 and 1965
University of Washington	1963 and 1965
Washington University	1963 and 1965
Wesleyan University	1963 and 1965
Yale University	1963 and 1965

  
Deputy Director of Personnel  
for  
Recruitment and Placement

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